

HRODC Postgraduate Training Institute

A Postgraduate-Only Institution

136.M1

**Commercial Law
Course or Seminar**

Leading To:

**DIPLOMA – POSTGRADUATE IN
Commercial Law
(Quad Credit)**

Accumulating to

**POSTGRADUATE DIPLOMA
Progressing To A Masters Degree –
*MBA – MSc - MA***

Course Coordinator:

Prof. Dr. R. B. Crawford – Director of HRODC Ltd. and Director of HRODC Postgraduate Training Institute, A Postgraduate-Only Institution. He has the following Qualifications and Affiliations:

- Doctor of Philosophy {(PhD) (University of London)};
- MEd. Management (University of Bath);
- Advanced Dip. Science Teacher Ed. (University of Bristol);
- Postgraduate Certificate in Information Systems (University of West London, formerly Thames Valley University);
- Diploma in Doctoral Research Supervision, (University of Wolverhampton);
- Teaching Certificate;
- Fellow of the Institute of Management Specialists;
- Human Resources Specialist, of the Institute of Management Specialists;
- Member of Academy of Management (MAoM), within the following Management Disciplines:
 - Human Resources;
 - Organization and Management Theory;
 - Organization Development and Change;
 - Research Methods;
 - Conflict Management;
 - Organizational Behavior;
 - Management Consulting;
 - Gender & Diversity in Organizations; and
 - Critical Management Studies.
- Member of the Asian Academy of Management (MAAM);
- Member of the International Society of Gesture Studies (MISGS);
- Member of the Standing Council for Organisational Symbolism (MSCOS);
- Life Member of Malaysian Institute of Human Resource Management (LMIHRM);
- Member of ResearchGate Community;
- Member of Convocation, University of London;
- Professor HRODC Postgraduate Training Institute.

Prof. Crawford was an Academic at:

- University of London (UK);

- London South Bank University (UK);
- University of Greenwich (UK); and
- University of Wolverhampton (UK)

For Whom This Course is Designed **This Course is Designed For:**

- Lawyers;
- Legal Researchers;
- Paralegals;
- Legal Consultants;
- Politicians;
- In-house counsels;
- Corporate Executives;
- Legal Secretaries;
- Political Science graduates;
- Law students;
- Law Enforcers;
- Employees performing legal duties;
- Court Employees;
- Sheriff;
- Clerks of Court;
- Legal Analysts;
- Other professionals who want to have a clear understanding of the legal system.

Duration:20 Days

Cost:£20,000.00Per Delegate

Please Note:

- V.A.T. (Government Tax) does not apply to Corporate Sponsored Individuals, taking Programmes or Courses in any location - within or outside the UK.
- It applies only to Individuals and Corporations based in the UK and to Non-UK Individual Residents taking courses in the UK.

Cost includes:

- Free Continuous snacks throughout the Event Days;
- Free Hot Lunch on Event Days;

- Free City Tour;
- Free Stationery;
- Free On-site Internet Access;
- Diploma – Postgraduate –in **Commercial Law (Quad Credit)**; or
- Certificate of Attendance and Participation – if unsuccessful on resit.

HRODC Postgraduate Training Institute's Complimentary Products include:

1. HRODC Postgraduate Training Institute's **Leather Conference Folder**;
2. HRODC Postgraduate Training Institute's **Leather Conference Ring Binder/ Writing Pad**;
3. HRODC Postgraduate Training Institute's **Key Ring/ Chain**;
4. HRODC Postgraduate Training Institute's **Leather Conference (Computer – Phone) Bag** – Black or Brown;
5. HRODC Postgraduate Training Institute's **8GB USB Flash Memory Drive**, with Course Material;
6. HRODC Postgraduate Training Institute's **Metal Pen**;
7. HRODC Postgraduate Training Institute's **Polo Shirt**.

****Please see product images, as a separate file - Complimentary Products For Students and Delegates, from HRODC Postgraduate Training Institute.****

Daily Schedule: 9:30 to 4:30 pm.

Location: **Central London and International Locations**

**Commercial Law
Leading to Diploma-Postgraduate in Commercial Law (Quad Credit)**

Course Contents, Concepts and Issues

Part 1: The Foundations of Commercial Law (1)

The Nature and Sources of Commercial Law:

- The Law Merchant;
- The Founding of English Commercial Law;
- The Nature of Commercial Law;
- The Interest to be Protected;

- The Principal Sources of Commercial Law;
- The Limitations of Judicial Precedent;
- The Problem of Language.

Part 2: The Foundations of Commercial Law (2)

Basic Concepts of Personal Property:

- Personal Property Defined;
- The Distinguishing Characteristics of Personal Property;
- Equitable Ownership;
- Possession;
- Dealings in Goods.

Part 3: The Foundations of Commercial Law (3)

- Dealings in Intangibles;
- Conflicting Claims To Pure Personality;
- The Effect of Transfers by a Non-Owner;
- Property and Obligation;

Part 4: The Foundations of Commercial Law (4)

Some Aspects of Contract Law:

- The Nature and Function of Contract Law;
- Promise and Bargain;
- Contract as a Reflection of the Will of the Parties;

Part 5: The Foundations of Commercial Law (5)

- Variations and Novations;
- Waiver and Estoppels;
- Remedies of Misrepresentation;
- Performance of the Contract;
- Agency in Commercial Transactions.

Part 6: Domestic Sales (1)

- A Brief History of Sales Law;

The Contract of Sale: Its Nature And Function:

- Ambit of the Sale of Goods Act;
- The Language of Sale of Goods Act;
- The Contract of Sale Defined;

The Passing of the Property:

- Identification of the Contract Goods;
- Property: Some General Aspects;
- The Time When Property Passes to the Buyer.

Part 7: Domestic Sales (2)

Risk and Frustration:

- The Meaning of "Risk";
- The General Principle of Risk: *Res Perit Domino*;
- The Sales of Goods Act Rules on Frustration;

Part 8: Domestic Sales (3)

Delivery:

- The Concept of Delivery;
- Modes of Delivery;
- The Delivery Point;

Part 9: Domestic Sales (4)

The Statutory Implied Terms in Favour of the Buyer:

- Conditions and Warranties;
- Title, Freedom From Encumbrances and Quiet Possession;
- Correspondence with Description;
- Merchantable Quality;

Part 10: Domestic Sales (5)

Rejection and Its Consequences:

- The Right to Reject;
- Time of Rejection;
- Mode of Rejection;

Acceptance:

- Defining Acceptance;
- Acceptance as an Acknowledgment of Perfect Tender;
- What Constitutes Acceptance;

Part 11: Domestic Sales (6)

The Buyer's Remedies for Misrepresentation or Breach by the Seller

- The Remedies in Outline;
- Anticipatory Breach;
- Non-Delivery;

Part 12: Domestic Sales (7)

Duties of the Buyer and Remedies of the Seller for Misrepresentation or Breach:

- Duties of the Buyer;
- Taking of Delivery;
- Acceptance;
- Payment;

Part 13: Domestic Sales (8)

Title Conflicts Between Seller or Buyer and Third Parties:

- The Competing Claims For Protection;
- The *nemo dat rule* and Its Common Law Exceptions;

Part 14: Money, Payment and Payment Systems (1)

Instruments Generally:

- What is an Instrument?;
- Classes of Instruments;
- Historical Background;
- The Certainty of the Payment Obligation.

Bills of Exchange:

- The Statutory Definition;
- Issue and Acceptance;
- Transfer;
- The Holder;
- Accommodation Parties and Accommodation Bills;

Part 15: Money, Payment and Payment Systems (2)

Cheques and the Duties of Bankers In Relation Thereto:

- Definitions and Distinguishing Characteristics;
- Form of a Cheque;
- Crossings;
- The Clearing System;

Other Instruments:

- Promissory Note;
- Banker's Draft;
- Traveller's Cheque;
- Investment Securities;
- Other Payment Mechanism.

Part 16: Secured Financing (1)

The Classification and Characteristics of Credit And Security:

- Introduction;
- The Nature and Forms of Credit;
- The Secured Creditor Versus the Unsecured Creditor;

Part 17: Secured Financing (2)

The Creation, Enforcement and Transfer of Security Rights:

- The Grant of Security: Contract and Conveyance;
- The Ingredients of Attachment;
- Effect of Attachment;

Principles of Perfection And Priorities:

- The Need to Perfect;
- Methods of Perfection;
- Priorities: Some General Points;
- Registration Requirements and Their Impact on Priorities;

Part 18: Secured Financing (3)

The Floating Charge:

- Evolution of the Charge;
- The Nature of the Charge;
- Creation of The Charge;
- Crystallization of The Charge;

Part 19: Specific Forms of Secured Business Finance (1)

General Financing Considerations:

- Selecting the Security Instrument;
- The Assets Cycle;
- Types of Finance Required;
- The Functional Classification of Collateral.

Conditional Sale and Hire-Purchase:

- The Financing Technique;

- The Conditional Sale;
- Hire-Purchase;
- Relations Between Finance House and Dealer;

Part 20: Specific Forms of Secured Business Finance (2)

The Finance Lease:

- The Nature of the Finance Lease;
- Reasons for the Use;
- Setting Up the Transactions;

Service Contract, incorporating Terms and Conditions

Click, or copy and paste the URL, below, into your Web Browser, to view our Service Contract, incorporating Terms and Conditions.

https://www.hrodc.com/Service_Contract_Terms_and_Conditions_Service_Details_Delivery_Point_Period_Cancellations_Extinuating_Circumstances_Payment_Protocol_Location.htm

The submission of our application form or otherwise registration by of the submission of a course booking form or e-mail booking request is an attestation of the candidate's subscription to our Policy Terms and Conditions, which are legally binding.

Prof. Dr. R. B. Crawford - Director HRODC Postgraduate Training Institute