



### **Workshop on Leadership Journey (The Art of Leadership)**

March 18 – 22, 2024, 1<sup>st</sup> Run: Lagos & Abuja

October 28 – Nov, 1, 2024, 2<sup>nd</sup> Run: Lagos & Port Harcourt

For Tutor -Led Class: 9am – 4:30pm

**Workshop fee: N250, 000 per Participant**

For online: Delivery via Zoom

Online course fee: N200, 000 per Participant

**Available for In-plant Training**

**500 U\$D for foreign  
Participants**

#### **Program Overview:**

This program is designed to focus on the strategic thinking and leadership behaviors that a high-performance organization needs for a successful long-term future. The program will delve into more strategic visionary leadership that focuses to deliver real value to organizational customers. This will enable organizations to strive to improve every aspect of the business, as participants will be made to understand the process of creating value and the execution to bring that value into reality. In this course, participants will discover how to move from transactional management to transformational leadership. Real strategic management requires that managers and leaders at all levels create the mind-sets and behaviours that are needed to transform the organization from its existing paradigm to the new strategic paradigm that the vision sets forth.

#### **For whom:**

This program is designed for Senior Line and functional managers, HR managers and supervisors (newly appointed ones) from all industries. Senior level managers, team leaders and supervisors in private, public, and not-for-profit organizations will also benefit from this program.

#### **Learning objectives:**

At the end of this program, participants will be able to:

- define and explain what leadership means for their businesses;
- determine their role as an effective leader in any organization;
- demonstrate the leadership core skills of Communication and Inspiration; Systems Thinking and Emotional Intelligence;
- use personal influence and develop political savvy to network and influence people effectively;
- describe a change management model for management and the process of planning, communicating and implementing change;
- develop a Personal and Professional Vision and communicate it to all stakeholders;
- tap into “inner power” to gain self-confidence and strength; and
- apply leadership skills to influence team members for improved productivity.

#### **Course outline:**

##### **Day One: Leadership and Influence: What do they mean?**

- The Challenges to lead in today's modern organization
- The Changing nature of Leadership,
- The role of leaders in today's organization
- The influence of followers on leadership,
- Self-Assessment: Leadership Behaviors
- Know yourself, a guide to your inner strengths,
- Three Lenses of Leadership
- The Flight of the Buffalo: Leaders who create Leaders

##### **Day Two: How a Leader leads from inner power**

- Ways to Increase Self Knowledge, §Self-Reflection
- Understand how you think,

- Becoming a “Systems Thinker”
- The Character of a Leader,
- Leadership from Within
- Creating an Environment of Leadership
- Balancing Inquiry and Advocacy,
- Guide to your Inner Leader

**Day Three: How a Leader builds trust**

- What is trust?
- The benefits of a high trust environment
- How Trust produces the competitive edge,
- Building Capacity for Trust
- Personal Influence and Political Savvy,
- Effective Interpersonal Influence
- Negotiating Agreement,
- Developing Your Political Savvy

**Day Four: How a Leader uses communication to gain influence**

- The Art of Communication as a leader
- Building your skills as an effective communicator
- The power of Vision,
- Using language and words to demonstrate your vision

**Day Five: How a Leader influences people**

- The Motivating Leader,
- How a Leader motivates themselves and others?
- The need for achievement, power and affiliation,
- Expectancy theory and motivation
- How a leader creates an environment for self-motivation?
- Personal Roadmap to Leadership,
- Review

**LOCATIONS**

1 - HCA Learning Centre. Acme House 2nd Floor, 23, Acme Road, Ogba, Industrial Scheme, Ikeja, Lagos, Nigeria

2 - Green-Minds Hotel, Plot 764, Cadastral Zone B05, E. Ekukinam Street, Utako District, Abuja

3 – Pakiri hotel Ltd., 4 Okwuruola Street, off Stadium Road, Rumuola, Port Harcourt, Rivers State.

**Open Course Fee: N250, 000**  
In-plant Fee Negotiable

**WORKSHOP FEE:**

**N250, 000 per participant, VAT –N18, 750**

Note: this covers Workshop Fee, Tea/coffee break, Lunch, course materials and certificate of attendance.

Payment should be made into our Accounts:

Account Name: Human Capital Associates Global Consult Ltd.

Union Bank of Nig. PLC: Account No: 0097961537

First Bank of Nig. PLC: Account No: 2033683960

Keystone Bank Ltd.: Account No: 1007150325

**For Booking / Enquiry, Call: 234-8051365946, 234-7087578814  
24/7 Lines: 234-8068933608, 234-8029170491, 234-8145745664,  
& 234-9112830607**

## Training Methodology

Lectures, discussions, exercises, case studies, audio-visual aids will be used to reinforce these teaching/ learning methods.