

HRODC Postgraduate Training Institute

A Postgraduate-Only Institution

017

**Comprehensive Real Estate Management
Programme**

Leading To:

**DIPLOMA – POSTGRADUATE IN
Real Estate Management
Progressing To MSc
Real Estate Management**

Course Coordinator:

Prof. Dr. R. B. Crawford – Director of HRODC Ltd. and Director of HRODC Postgraduate Training Institute, A Postgraduate-Only Institution. He has the following Qualifications and Affiliations:

- Doctor of Philosophy {(PhD) (University of London)};
- MEd. Management (University of Bath);
- Advanced Dip. Science Teacher Ed. (University of Bristol);
- Postgraduate Certificate in Information Systems (University of West London, formerly Thames Valley University);
- Diploma in Doctoral Research Supervision, (University of Wolverhampton);
- Teaching Certificate;
- Fellow of the Institute of Management Specialists;
- Human Resources Specialist, of the Institute of Management Specialists;
- Member of Academy of Management (MAoM), within the following Management Disciplines:
 - Human Resources;
 - Organization and Management Theory;
 - Organization Development and Change;
 - Research Methods;
 - Conflict Management;
 - Organizational Behavior;
 - Management Consulting;
 - Gender & Diversity in Organizations; and
 - Critical Management Studies.
- Member of the Asian Academy of Management (MAAM);
- Member of the International Society of Gesture Studies (MISGS);
- Member of the Standing Council for Organisational Symbolism (MSCOS);
- Life Member of Malaysian Institute of Human Resource Management (LMIHRM);
- Member of ResearchGate Community;
- Member of Convocation, University of London;
- Professor HRODC Postgraduate Training Institute.

Prof. Crawford was an Academic at:

- University of London (UK);

- London South Bank University (UK);
- University of Greenwich (UK); and
- University of Wolverhampton (UK).

For Whom This Programme is Designed **This Programme is Designed For:**

- Asset Managers;
- Bankers;
- Business Rate Assessors;
- Buy-To-Let-Investors;
- Chartered Public Accountants;
- Chartered Surveyors;
- City Planning Officers;
- Commercial Property Investors;
- **Commercial Real Estate Investors;**
- Conveyancers;
- Corporate Accountants;
- Electronic Conveyancers;
- Electronic Document Registration Service Providers;
- Electronic Identification Verification Service Providers;
- Electronic Land Registry Operators;
- Enterprise Risk Managers;
- Financial Analysts;
- Freeholders;
- Fund Managers;
- Fundholders;
- Health and Safety Managers;
- Housing Cooperative Managers;
- **Housing Managers;**
- Housing Trust Managers;
- Joint Venture Investors;
- Joint Venture Operators;
- Land Registry Electronic Document Registration Service Providers;
- Land Registry Officers;
- Leasehold Managers;

- Legislators;
- Licenced Conveyancers;
- **Mixed-Use Real Estate Investors;**
- Monetary Officers;
- Mortgage Advisors;
- Mortgage Insurers;
- Mortgage Lenders;
- Mortgage Refinancers;
- **Oil and Gas Estate Managers;**
- **Pension Fund Administrators;**
- **Pension Fund Holders;**
- **Port Authority Property Managers;**
- Property Assessors;
- Property Auctioneers;
- Property Developers;
- Property Inspectors;
- Property Insurers;
- Property Investors;
- Property Marketing Agents;
- Property Surveyors;
- Property Tax Inspectors;
- Property Valuers;
- Real Estate Agents;
- Real Estate Developers;
- **Real Estate Investment Trust Officers;**
- Real Estate Managers;
- Real Estate Project Managers;
- **Real Estate Property Managers;**
- Real Estate Valuers;
- Realtors;
- Redemption Officers;
- Rentowners;
- Residential Property Investors;
- **Residential Real Estate Investors;**
- **Revenue Authority Managers;**

- Social Security Risk Managers;
- Solicitors;
- Sovereign Wealth Managers;
- Stock Brokers;
- Stock Exchange Operators;
- Stock Market Operators;
- Structural Surveyors;
- Subprime Mortgagees;
- Taxation Officers;
- Title Abstractors;
- Title Searchers;
- Venture Capitalists,
- All others desirous of enhancing their expertise in the various aspects of Real Estate Management.

Duration:

**3 Months Intensive Full-Time (5 Days Per Week) or
6 Months Full-Time (2-2.5 Days Per Week)**

Cost:£45,000.00Per Delegate

Please Note:

- V.A.T. (Government Tax) does not apply to Corporate Sponsored Individuals, taking Programmes or Courses in any location - within or outside the UK.
- It applies only to Individuals and Corporations based in the UK and to Non-UK Individual Residents taking courses in the UK.

Cost includes:

- Free Continuous snacks throughout the Event Days;
- Free Hot Lunch on Event Days;
- Free City Tour;
- Free Stationery;
- Free On-site Internet Access;
- Postgraduate Diploma in **Real Estate Management**; or
- Certificate of Attendance and Participation – if unsuccessful on resit.

HRODC Postgraduate Training Institute's Complimentary Products include:

1. HRODC Postgraduate Training Institute's **Leather Conference Folder**;
2. HRODC Postgraduate Training Institute's **Leather Conference Ring Binder/ Writing Pad**;
3. HRODC Postgraduate Training Institute's **Key Ring/ Chain**;
4. HRODC Postgraduate Training Institute's **Leather Conference (Computer – Phone) Bag** – Black or Brown;
5. HRODC Postgraduate Training Institute's **8GB USB Flash Memory Drive**, with Programme Material;
6. HRODC Postgraduate Training Institute's **Metal Pen**;
7. HRODC Postgraduate Training Institute's **Polo Shirt**, at Programme Start and End.

****Please see product images, as a separate file - Complimentary Products For Students and Delegates, from HRODC Postgraduate Training Institute.****

Daily Schedule: 9:30 to 4:30 pm.

Location: Central London and International Locations

Comprehensive Real Estate Management Leading to Postgraduate Diploma and MSc Real Estate Management

Current Module #	Pre-existing Course #	Module Title	Duration	Credit Value
017.M1	018	Real Estate Management and Pertinent Financial Issues	1 Week(5 Days)	Single
017.M2	019	Conveyancing and Property Valuation	2 Weeks(10 Days)	Double
017.M3	149	Mortgage Strategy in Real Estate Management	1 Week(5 Days)	Single
017.M4	150	The Legal Parameter of Real Estate Management	1 Week(5 Days)	Single
017.M5	030	Real Estate Managing Agency and Associated Health and Safety Issues	1 Week(5 Days)	Single
017.M6	011	Financial Risk Management 1	1 Week(5 Days)	Single
017.M7	072	Corporate Governance: Principles and Practice	2 Weeks(10 Days)	Double
017.M8	180	Real Estate Sales and Marketing	3 Weeks (15 Days)	Triple

Programme Objectives

By the conclusion of the specified learning and development activities, delegates will be able to:

- Accurately conduct an on-the spot commercial property valuation, taking pertinent factors into account;
- Accurately locate an organisation's management and workers within the 'internal-external-stakeholder-spectrum';
- Address the extent to which external organisational accountability affect internal organisational dynamics;
- Address the implications of National, Regional and International Embargo on Import and Export and Service Dispensation.
- An understanding of the fundamentals of leadership and management;
- Analyse education, training and development programmes;
- Appreciate the important role of strategic accounting in business performance improvement.
- Appreciate the need to maintain a 'generalised client/ customer information system';
- Argue on the cost effectiveness of a structural survey;
- Ascertain the importance of considering counterparty risk in evaluating contracts;
- Assess the implications of the 'Receivership' of a company for its statutory, primary and secondary creditors;

Programme Contents, Concepts and Issues

Module 1

Real Estate Management and Pertinent Financial Issues

- Real Estate Management: An Introduction;
- Deconstructing Real Estate Management;
- Factors constituting an effective real estate management;
- The Role of Real Estate Management In Depressed Economies;
- The Role of Real Estate Management In Expanding Economies.
- The International Money Market;
- Mortgage and Mortgage Rates;

- Financial Analysis;
- The effect of depressed economies real estate management;
- Foreclosures or Repossession;
- National money markets;
- The stock exchange;
- Money Flow and Control;
- Money and Inflation;
- The Global money market;
- The effect of money value on real estate;

Module 2

Conveyancing and Property Valuation

M2. Part 1: Conveyancing and Property Valuation: An Introduction

- Exploring The Context of Conveyancing;
- Property Title or Deed: Evidence of Property Ownership;
- Surface Rights, Mineral Rights and Fee Interest;

M2. Part 2: Salient Issues

- Joint Tenancy and Tenants In-Common;
- Property Value Determination;
- Property Location – International;

M2. Part 3: Property Surveys

- Why Surveys?;
- Types of Survey and Their Imperative;
- Basic Valuation Survey;

Module 3

Mortgage Strategy in Real Estate Management

- Basic Concepts and Legal Regulation;
- Factors Defining the Characteristics of Mortgage;
- Mortgage Lenders;

Module 4

The Legal Parameter of Real Estate Management

- International Competition Laws;
- Country Specific Competition Laws;
- International Planning and Developmental Regulations;

Module 5

Real Estate Managing Agency and Associated Health and Safety Issues

M5. Part 1: Real Estate Managing Agency

- Property Management Agents;
- Functions of Property Management Agency;
- Managing Condominiums, Apartment, Flats, or Maisonettes: Operational Issues;

M5. Part 2: Health and Safety Issues

- Why Health and Safety at Work?;
- Moral Value for Health and Safety at Work;
- Economic Value for Health and Safety at Work;

Service Contract, incorporating Terms and Conditions

Click, or copy and paste the URL, below, into your Web Browser, to view our Service Contract, incorporating Terms and Conditions.

https://www.hrodc.com/Service_Contract_Terms_and_Conditions_Service_Details_Delivery_Point_Period_Cancellations_Extenuating_Circumstances_Payment_Protocol_Location.htm

The submission of our application form or otherwise registration by of the submission of a course booking form or e-mail booking request is an attestation of the candidate's subscription to our Policy Terms and Conditions, which are legally binding.

Prof. Dr. R. B. Crawford - Director HRODC Postgraduate Training Institute