



Workshop on Strategic Supply Chain and Logistics Management

May 20 – 24, 2024, 1st Run: Lagos & Port Harcourt

November 18 – 22, 2024, 2nd Run: Lagos & Abuja

For Tutor -Led Class: 9am – 4:30pm

Workshop fee: N250, 000 per Participant

For online: Delivery via Zoom

Online course fee: N200, 000 per Participant

Available for In-plant Training

**500 U\$D for foreign
Participants**

Program overview:

A successful supply chain and logistics strategy aligns with the organization's business goals, ensures efficiency, optimizes logistics, improves quality, and delivers value to the customer.

The critical steps are to create a set of KPIs, set measurable goals, and getting buy-in from management.

This program is designed to help participants gain insights on how to manage supply chain and logistics to effectively impact the organization's competitiveness in cost, and speed to market.

For whom:

Purchasing Officers, Project Engineers / Officers, Operation Executives/ Officers, Quality Control Officers and Storekeepers/ Officers, Store managers, Logistics managers, Inventory managers, Admin. Managers and officers and managers involved in supply chain and logistics management in both private and public-sector organizations of the economy

Learning objectives:

At the end of the program, participants will be to:

- develop an end-to-end process of supply chain and logistics architecture;
- build a collaborative model for successful supply chain and logistics management;
- gain new insights into how the application of supply chain process transform the competitive edge of the business;
- align supply chain execution and the business's unique value proposition;
- define the interrelation between supply chain activities that determine how the product are sourced, manufactured, and delivered;
- identify the value proposition that enables the organization to incorporate key drivers into its supply chain to fulfil its customers' unique value proposition; and
- use metrics to drive business success.

Course outline:

Day 1: Understanding Key Supply Chain Management Processes

- Customer relationship management b.
 - Customer service management
 - Demand management
 - Supplier relationship management

- Returns management
- Forecasting and aggregate planning in supply chain.
- Identifying organizational materials needs and requirement
- Ensuring needs matching sourcing c. Strategic Sourcing,

Day 2: Procurement and Negotiation Management in SCM

- Market and Economic Analysis b.
 - Procurement: Pricing, Tendering/Bidding and Contracting
- Strategic Inventory Management
 - Effective Store keeping and Store Management
 - Ordering Procedures and Stock Level Management
 - Inventory Planning and Control System
 - Issuing Processes and Stock
- Record Management

Day 3: Distribution /Logistics Management

- Planning distribution and documentation
- Warehousing versus distribution centre
- Transportation administration and Route management
- Product handling and safety measures

Day 4: Outsourcing/Partnerships Management

- Procurement outsourcing
- Service management
- Vendor-managed inventory
- Negotiation in supply chain management

Day 5: Performance Measurement in Supply Chain

- Supply chain value analysis b. The importance of metrics
- (Supply chain performance measures) including chain-wide metrics
- Understanding major challenges to effective supply chain management
 - Variability
 - Organization silos
 - The Bullwhip Effect,
 - Trade - offs

Training Methodology

Lectures, discussions, exercises, case studies, audio-visual aids will be used to reinforce these teaching/learning methods.

LOCATIONS

1 - HCA Learning Centre. Acme House 2nd Floor, 23, Acme Road, Ogba, Industrial Scheme, Ikeja, Lagos, Nigeria

2 - Green-Minds Hotel, Plot 764, Cadastral Zone B05, E. Ekukinam Street, Utako District, Abuja

3 – Pakiri hotel Ltd., 4 Okwuruola Street, off Stadium Road, Rumuola, Port Harcourt, Rivers State.

Open Course Fee: N250, 000

In-plant Fee Negotiable

WORKSHOP FEE:

N250, 000 per participant, VAT –N18, 750

Note: this covers Workshop Fee, Tea/coffee break, Lunch, course materials and certificate of attendance.

Payment should be made into our Accounts:

Account Name: Human Capital Associates Global Consult Ltd.

Union Bank of Nig. PLC: Account No: 0097961537

First Bank of Nig. PLC: Account No: 2033683960

Keystone Bank Ltd.: Account No: 1007150325

**For Booking / Enquiry, Call: 234-8051365946, 234-7087578814
24/7 Lines: 234-8068933608, 234-8029170491, 234-8145745664,
& 234-9112830607**