



**Workshop on Developing the Strategic Mindset:**  
*(Maximizing Your Planning Skills & Strategic Contribution to Your Organization)*

April 20 – 24, 2026, 1<sup>st</sup> Run: Lagos & Port Harcourt

October 19 – 23, 2026, 2<sup>nd</sup> Run: Lagos & Abuja

**For Tutor -Led Class:** 9am – 4:30pm

**Workshop fee:** Lagos: N350, 000,

Abuja / Port Harcourt: N400, 000 per Participant

**Delivery Mode:** In-person / Live Virtual / Hybrid

**Online course fee:** N300, 000 per Participant

**Available for In-plant Training**

**700 U\$D for foreign  
Participants**

**Program Overview:**

Businesses all over the world are facing challenging times now. Business Managers are faced with difficulties on how to plan and execute complex business strategies that meet the goals of their organizations. Developing the strategic mindset is designed for managers and directors responsible for creating business plans and implementing new business initiatives. In this program participants will develop their understanding of the fundamental elements in strategic thinking, organization value creation process, and how to develop personal action plan that meets the ever-evolving goals of their organizations.

**For Whom:**

This program is designed for New and Existing Managers and Business Directors who want to leverage on new strategic initiatives to take their departments and organization to greater heights.

**Learning Objectives:**

At the end of the program, participants will be able to:

- apply today's most advanced strategic planning methodologies and tools to improve their ability plan and execute new business initiatives;
- explain the relationship between job, the value created and the strategic goals of the organization;
- identify Key Success Factors (KSF) and barriers to performance;
- use strategic evaluation tools to improve abilities in the Key areas of: problem solving, communications, conflict management, decision making and strategic business planning;
- develop action map to track strategic objectives; and
- apply best practices to enhance contributions to the organization.

**Course Outline:**

**Day 1: Understanding Your Strategic Point of Origin**

- How to conduct a Comprehensive Situation Analysis?
- Conducting Environmental Scan
- Clarifying who your customers are
- Defining your product / services
- Identifying the value, you create for your customers (Internal / External)
- Defining opportunities and threats

Human Capital Associates Global Consult Ltd is Accredited by Nigeria Council for Management Development (NCMD)

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## **Day 2: Understanding Key Elements of Your Performance**

- Clarifying your key values
- Determining your work preferences
- Determining your strengths and weaknesses

## **Day 3: Mapping Your Future Directions**

- Learning mapping techniques for non-linear thinking
- Presenting you of your future
- Establishing key goals and objectives
  - Identifying Key Elements for Personal Success
- Clarifying your vision
- Clarifying critical success factors
- Identifying benchmarks and milestones

## **Day 4: Plotting Your Course of Action: How will I get there?**

- Begin to map your future
- Conducting a gap analysis
- Transition mapping: Techniques to visually present your implementation plan
- Clarify key changes required for you to achieve your vision
- Choosing performance measure of success
- Obstacles, tasks, and resources
- Begin to set strategic objectives

## **Day 5: Enhancing Your Individual Contribution:**

### **Identify Best Practices for:**

- Leading and managing strategic initiatives
- Managing performance and expectations
- Building partnerships and effective teams
- Interpersonal effectiveness: Coaching and counseling, Problem-solving, conflict management
  - Developing a Personal Vision Statement
- Recording your critical success factors
- How to craft a personal vision statement to capture your future value contribution

### **LOCATIONS**

1 - HCA Learning Centre. Acme House 2nd Floor, 23, Acme Road, Ogbia, Industrial Scheme, Ikeja, Lagos, Nigeria

2 – FAB By Toprank Hotel, Opposite Old Federal Secretariat Area 1, Garki, Abuja.

3 – Pakiri hotel Ltd., 4 Okwuruola Street, off Stadium Road, Rumuola, Port Harcourt, Rivers State.

In-plant Fee Negotiable

### **WORKSHOP FEE:**

**Workshop fee: Lagos: N350, 000 per Participant, VAT-N26,250**

**Abuja / Port Harcourt: N400, 000 per Participant, VAT-N30,000**

Note: this covers Workshop Fee, Tea/coffee break, Lunch, course materials and certificate of attendance.

Payment should be made into our Accounts:

Account Name: Human Capital Associates Global Consult Ltd.

Union Bank of Nig. PLC: Account No: 0097961537

First Bank of Nig. PLC: Account No: 2033683960

Keystone Bank Ltd.: Account No: 1007150325

**For Booking / Enquiry, Call: 234-8051365946, 234-7087578814  
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## **Training Methodology**

Lectures, discussions, exercises, case studies, audio-visual aids will be used to reinforce these teaching/learning methods.

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