****

**Workshop on Strategic Supply Chain and Logistics Management**

May 30 – June 3, 2022, 1st Run: Lagos & Abuja

November 7 – 11, 2022, 2nd Run:  Lagos & Port Harcourt

**U$D Equivalent for foreign Participants**

**For Tutor -Led Class**: 9am – 4:30pm

**Workshop fee**: N180, 000 per Participant

**For online**: Delivery via Zoom

Time: 9am – 4:00pm everyday

**Online course fee:** N150, 000 per Participant

**Available for In-plant Training**

**Program overview:**

Supply Chain Management can be described in many ways. However, the import of the scheme can be described as the management of network of interconnected activities in a business in the ultimate provision of services required to ensure effective INPUT and OUTPUT operations in the organization. The essence and importance of Supply Chain Management is summed up in the fact that changes in business environment have contributed to the development of supply chain networks. Also, technological changes, particularly the dramatic fall in information communication costs, which are a significant component of transaction costs, have led to changes in co-ordination among the members of the supply chain network

**For whom:**

Purchasing Officers, Internal Auditors, Accountants, Project Engineers / Officers, Operation Executives/ Officers, Quality Control Officers and Storekeepers/ Officers, Store managers, Logistics managers, Inventory managers, Admin. Managers and officers and managers involved in purchasing and supply in both private and public sector organizations of the economy

**Learning objectives:**

At the end of the program, participants will be;

- equipped with the key supply chain processes knowledge and its effect on effective customer service

- to explore the key managerial and operational tasks that should be coordinated and controlled to achieve an efficient and effective logistics system

- help participants gain new insights into how the application of supply chain process transform the competitive position of the businesses.

**Course outline:**

**Day 1: Understanding Key Supply Chain Management Processes**

* Customer relationship management b.
	+ Customer service management
	+ Demand management
	+ Supplier relationship management
	+ Returns management
* Forecasting and aggregate planning in supply chain.
* Identifying organizational materials needs and requirement
* Ensuring needs matching sourcing c. Strategic Sourcing,

**Day 2: Procurement and Negotiation Management in** **SCM**

* Market and Economic Analysis b.
	+ Procurement: Pricing, Tendering/Bidding and Contracting
* Strategic Inventory Management
	+ Effective Store keeping and Store Management
	+ Ordering Procedures and Stock Level Management
	+ Inventory Planning and Control System
	+ Issuing Processes and Stock
* Record Management

**LOCATIONS**

1 - HCA Learning Centre. Acme House 2nd Floor, 23, Acme Road, Ogba, Industrial Scheme, Ikeja, Lagos, Nigeria

2 - Green-Minds Hotel, Plot 764, Cadastral Zone B05,

E. Ekukinam Street, Utako District, Abuja

3 – Pakiri Hotel, 4 Okwuruola Street, Off Stadium Road, Rumuola, Port Harcourt

**Open Course Fee: N180, 000**

In-plant Fee Negotiable

**WORKSHOP FEE:**

**N180, 000 per participant, VAT –N13, 500**

Note: this covers Workshop Fee, Tea/coffee break, Lunch, course materials and certificate of attendance.

Payment should be made into our Accounts:

Account Name: Human Capital Associates Global Consult Ltd.

Union Bank of Nig. PLC: Account No: 0097961537

First Bank of Nig. PLC: Account No: 2033683960

Keystone Bank Ltd.: Account No: 1007150325

**For Booking / Enquiry, Call: 234-8145745664, 234-8184727337**

**24/7 Lines: 234-8068933608, 234-8029170491 & 234-8051365946**

**Day 3: Distribution /Logistics Management**

* Planning distribution and documentation
* Warehousing versus distribution centre
* Transportation administration and Route management
* Product handling and safety measures

**Day 4: Outsourcing/Partnerships Management**

* Procurement outsourcing
* Service management
* Vendor-managed inventory
* Negotiation in supply chain management

**Day 5: Performance Measurement in Supply Chain**

* Supply chain value analysis b. The importance of metrics
* (Supply chain performance measures) including chain-wide metrics
* Understanding major challenges to effective supply chain management
	+ Variability
	+ Organization silos
	+ The Bullwhip Effect,
	+ Trade - offs

**Training Methodology**

Lectures, discussions, exercises, case studies, audio-visual aids will be used to reinforce these teaching/learning methods.