



**The Visionary Leadership Workshop
(Advanced Leadership Course for Senior Executives)**

February 12 – 16, 2024, 1st Run: Lagos & Port Harcourt

August 12 – 16, 2024, 2nd Run: Lagos & Abuja

For Tutor -Led Class: 9am – 4:30pm

Workshop fee: N250, 000 per Participant

For online: Delivery via Zoom

Online course fee: N200, 000 per Participant

Available for In-plant Training

**500 US\$ for foreign
Participants**

Program Overview:

Visionary leaders are the builders of a new dawn, working with imagination, insight, and boldness. They present a challenge that calls forth the best in people and brings them together around a shared sense of purpose. They work with the power of intentionality and alignment with a higher purpose. Their eyes are on the horizon. They are social innovators and change agents, seeing the big picture and thinking strategically. This program will show you how to inspire and empower your team or organization to achieve outstanding results. You will be able to introduce your own leadership vision and manage more effectively to have a major impact on your organization's performance and achievement. You will return home confident in your abilities to fire up the spirit and passion in your people by demonstrating strong leadership and management skills.

For whom:

This program is designed for senior and middle level executives, General Managers, Senior Managers, Directors, and Assistant Directors who are heads of Departments, Divisions and Units. Who strive for excellence and are serious about taking their organizations—and themselves—to the next level through agile and innovative leadership.

Learning objectives:

At the end of this program, participants will be able to:

- achieve measurable improvements in leadership performance;
- develop action plans to improve leadership effectiveness;
- re-focus and improve your department or organization;
- learn how to manage and motivate staff to outstanding performance;
- generate staff ownership and responsibility for change;
- measure and improve the performance of your people;
- lead difficult staff and colleagues through feedback processes; and
- measure and track the impact of engagement on business performance.

Outline:

Day One: Strategic Thinking and the Power of Visionary Leadership

- Management vs. Leadership,

- Critical Leadership Competencies for 21st Century Managers,
- Strategic vs. Operational Thinking,
- Purpose, Mission and Vision
- The Power of Strategic Vision: Painting a Picture of the Future
- Stabilizing Vision,
- Communicating Vision to the Vision Community

Day Two: Developing Leadership Power - Exploring Personal Purpose and Passion

- Developing the Leader's Personal Life Map,
- Keys to Personal Leadership Enthusiasm
- Understanding the Dynamics of Balance as a key to Resilient Leadership
- The Power of Personal Goals and Vision,
- The Leadership Zone of Empowerment
- Eliciting and Clarifying Personal Values
- Effective Time Management – A Crucial Leadership Skill

Day Three: Combining Management Skills and Leadership Competencies

- The History of Management and Leadership
- Leadership and Management in the Industrial Age – Production: Managers were King
- Leadership and Management in the Information Age – Customer and Staff are King
- Delivering Customer Value – The Management Focus
- Staff Contribution and Staff Empowerment
- The Power of Systems,
- Ensuring Staff Capability

Day Four: Motivating, Rewarding and Leading Teams

- Why Do People Behave as They Do?
- Powerful Keys to Motivation
- Understanding Passion,
- Rapport Mastery
- Deep Needs & Fears,
- The Dynamics of Balance
- Inspiring Enthusiasm,
- Managing & Leading – Style Flexibility

Day Five: Leadership in Action

- Maximizing Interpersonal Communications

- The Power of Communication
- The Five Keys to Effective Leadership Communication
- Effective Meetings and Presentations – Every Time
- Managing Change and Resolving Workplace Conflicts
- How to Optimize the Leadership Environment?
- Taking Command as a Leader,
- How to Present Data and Information?
- Removing the Blocks to Communicating with your Staff

LOCATIONS

1 - HCA Learning Centre. Acme House 2nd Floor, 23, Acme Road, Ogba, Industrial Scheme, Ikeja, Lagos, Nigeria

2 - Green-Minds Hotel, Plot 764, Cadastral Zone B05, E. Ekukinam Street, Utako District, Abuja

3 – Pakiri hotel Ltd., 4 Okwuruola Street, off Stadium Road, Rumuola, Port Harcourt, Rivers State.

Open Course Fee: N250, 000
In-plant Fee Negotiable

WORKSHOP FEE:

N250, 000 per participant, VAT –N18, 750

Note: this covers Workshop Fee, Tea/coffee break, Lunch, course materials and certificate of attendance.

Payment should be made into our Accounts:

Account Name: Human Capital Associates Global Consult Ltd.

Union Bank of Nig. PLC: Account No: 0097961537

First Bank of Nig. PLC: Account No: 2033683960

Keystone Bank Ltd.: Account No: 1007150325

**For Booking / Enquiry, Call: 234-8051365946, 234-7087578814
24/7 Lines: 234-8068933608, 234-8029170491, 234-8145745664,
& 234-9112830607**

Training Methodology

Lectures, discussions, exercises, case studies, audio-visual aids will be used to reinforce these teaching/learning methods.