



Workshop on Power Purchase Agreement (PPA) from Commercial and Legal Perspectives

February 16 – 20, 2026, 1st Run: Lagos & Abuja

August 17 – 21, 2026, 2nd Run: Lagos & Port Harcourt

For Tutor -Led Class: 9am – 4:30pm

Workshop fee: Lagos: N350, 000,

Abuja / Port Harcourt: N400, 000 per Participant

Delivery Mode: In-person / Live Virtual / Hybrid

Online course fee: N300, 000 per Participant

Available for In-plant Training

**700 U\$D for foreign
Participants**

Program Overview:

This course provides a comprehensive examination of Power Purchase Agreements (PPAs), focusing on their commercial and legal aspects. Participants will gain insights into the structure, negotiation, and execution of PPAs, essential for professionals in the energy sector, including developers, investors, legal advisors, and regulators.

For Whom:

This course is designed for energy sector professionals, including project developers, Energy procurement managers, Utility company contract managers, corporate officers overseeing sustainability initiatives, legal advisors, financial analysts, and regulatory personnel seeking to enhance their understanding of PPAs from both commercial and legal viewpoints.

Learning Objectives:

At the end of the program, participants will be able to:

explore the fundamental components and terminology of PPAs.

analyze the commercial drivers behind PPAs, including pricing mechanisms, risk allocation, and financial implications.

explore legal frameworks governing PPAs, including regulatory requirements and compliance issues.

examine the negotiation process and key terms, such as duration, delivery obligations, and termination clauses: and

assess dispute resolution mechanisms and best practices for contract enforcement.

Course Outline:

Day 1: Introduction to Power Purchase Agreements

Overview of the Energy Market

- Key players: generators, suppliers, and consumers
- Market structures and dynamics

Introduction to PPAs

- Definition, purpose, and types of PPAs
- Historical context and evolution of PPAs

Key Components of a PPA

- Terminology and definitions
- Structure of a typical PPA
- Common clauses and their implications

Day 2: Commercial Considerations in PPAs

Pricing Mechanisms

Human Capital Associates Global Consult Ltd is Accredited by Nigeria Council for Management Development (NCMD)

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- Fixed vs. variable pricing
- Index-based pricing and risk-sharing

Financial Modeling

- Assessing project viability
- Cost-benefit analysis and financial metrics

Risk Management Strategies

- Identifying and allocating risks
- Insurance and hedging options

Financial Implications

- Impact on investment and financing structures

Day 3: Legal Framework and Compliance

Regulatory Environment

- Overview of laws and regulations affecting PPAs
- Licensing and permitting requirements

Compliance Considerations

- Environmental regulations and impact assessments
- Compliance with grid and utility requirements

Contractual Obligations

- Delivery obligations and performance metrics
- Force majeure and other contingencies

Day 4: Negotiation and Drafting Techniques

Negotiation Strategies

- Understanding stakeholder interests and motivations
- Key negotiation tactics for successful outcomes

Essential Clauses in PPA Negotiations

- Duration, termination, and renewal clauses
- Pricing and payment terms

Practical Drafting Workshop

- Drafting key clauses
- Review and critique of sample PPAs

Day 5: Dispute Resolution and Future Trends

Common Disputes in PPAs

- Types of disputes and their causes
- Case studies of PPA disputes

Dispute Resolution Mechanisms

- Arbitration vs. litigation
- Best practices for dispute resolution

Future Trends in PPAs

- Innovations in PPA structures (e.g., corporate PPAs)
- Impact of renewable energy policies and market changes

Training Methodology

- Lectures, discussions, exercises, and case studies will be used to reinforce these teaching/learning methods.

LOCATIONS

1 - HCA Learning Centre. Acme House 2nd Floor, 23, Acme Road, Ogbia, Industrial Scheme, Ikeja, Lagos, Nigeria

2 – FAB By Toprank Hotel, Opposite Old Federal Secretariat Area 1, Garki, Abuja.

3 – Pakiri hotel Ltd., 4 Okwuruola Street, off Stadium Road, Rumuola, Port Harcourt, Rivers State.

In-plant Fee Negotiable

WORKSHOP FEE:

**Workshop fee: Lagos: N350, 000 per Participant, VAT-N26,250
Abuja / Port Harcourt: N400, 000 per Participant, VAT-N30,000**

Note: this covers Workshop Fee, Tea/coffee break, Lunch, course materials and certificate of attendance.

Payment should be made into our Accounts:

Account Name: Human Capital Associates Global Consult Ltd.

Union Bank of Nig. PLC: Account No: 0097961537

First Bank of Nig. PLC: Account No: 2033683960

Keystone Bank Ltd.: Account No: 1007150325

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