



## Workshop on Dispute Management & Avoidance in the Energy Sector

March 23 – 27, 2026

Venue: Seaview Garden Hotel, Isha B Roche C/o Trust Bank Ltd,  
Banjul, Kololi, Gambia

Course Fee: \$4,000 per Participant

### Program overview:

This comprehensive training program is designed for professionals operating in the energy sector, including utilities, energy producers, regulators, and consultants. The course provides an in-depth understanding of dispute management and avoidance strategies tailored specifically to the unique challenges and complexities of the energy industry.

### For Whom:

This course is designed for energy sector professionals including, Legal advisors and contract managers, Regulatory and compliance officers, Project managers and operations staff, consultants and industry analysts.

### Learning Objectives:

At the end of the program, participants will be able to:

- identify and analyze common sources of disputes in the energy sector.
- implement effective dispute avoidance strategies and risk management practices.
- utilize alternative dispute resolution techniques to resolve conflicts efficiently.
- develop and execute crisis management plans for high-stakes disputes; and
- apply knowledge gained from case studies and practical exercises to real-world scenarios.

### Course Outline:

#### Day 1: Overview of the Energy Sector

- Key players and stakeholders
- Typical disputes and challenges in the energy sector

#### Legal Framework and Regulatory Environment

- Overview of relevant laws and regulations
- Role of regulatory bodies
- Compliance requirements and their impact on dispute management

**Case Study:** Group discussion on regulatory and legal considerations

#### Day 2: Dispute Prevention Strategies

- Contractual Risk Management
- Importance of clear and comprehensive contracts
- Key contractual clauses and their role in dispute prevention

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### **Risk Assessment Techniques**

- Identifying and evaluating potential risks
- Developing risk mitigation strategies

### **Effective Communication and Negotiation Skills**

- Techniques for proactive communication
- Strategies for successful negotiation

**Class Exercise:** Drafting and reviewing contract clauses

## **Day 3: Alternative Dispute Resolution (ADR) Mechanisms**

### **Introduction to ADR Methods**

- Mediation, arbitration, and other ADR mechanisms
- Benefits and limitations of each method

### **Choosing the Right ADR Mechanism**

- Criteria for selecting appropriate ADR methods
- Case studies of successful ADR in energy disputes

**Practical Exercises:** Mock mediation sessions

## **Day 4: Conflict Resolution and Crisis Management**

- Conflict Resolution Techniques
- Tools and strategies for resolving disputes effectively
- Importance of maintaining relationships during conflicts

### **Role of Third-Party Facilitators**

- When and how to involve external experts
- Selecting and working with facilitators

### **Crisis Management and Response Planning**

- Developing crisis management plans
- Response strategies for high-stakes disputes

**Case Study Analysis:** Review and discussion of real-world crisis management scenarios

## **Day 5: Practical Application and Review**

- Comprehensive Case Studies:
- In-depth analysis of multiple landmark disputes
- Group work to apply learned techniques to case studies

**Class exercise:** Developing a dispute management and avoidance plan for a hypothetical project.

**This course package includes:** Course material in soft copy, Tea break, Lunch, City tour, and certificate of attendance. A Core 1.5 laptop with the soft copy of the course material loaded with a carrying bag will be presented to the participants at the end of the course.

**Note:** Payment is either U\$D or the prevailing parallel market rate. We do not accept government official rate.

**Training Methodology:** Lectures, discussions, exercises, case studies, audio-visual aids will be used to reinforce these teaching/learning methods

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